Macomb County Lake St. Clair Our Freshwater Advantage

2023 Lake St Clair Coastal Study



Macomb County Blue Economy:

Goal

To promote economic development, social inclusion and environmental stewardship of our Lake St. Clair coastal assets in a manner that ensures sustainability, long-term resilience and robust investment.



Macomb County Blue Economy:

Objectives

- Encourage and support sustainable development of coastal businesses and communities
- Restore Lake St. Clair lakeshore where feasible
- Increase physical and visual access to the lake
- Diversify year-round tourism, recreation and entertainment opportunities
- Provide a healthy living environment for coastal zone residents





Macomb County Blue Economy:

Requirements

- An ecosystem approach, which factors in restoration of biodiversity and proper scientific management of natural resources
- Public understanding and engagement
- A special collaboration with federal/state governmental agencies, county government, local communities, and public/private/non-profit sectors



Lake St. Clair Coastal Study PURPOSE

- Establish a baseline of the current water assets and quality of life amenities in Macomb County along Lake St. Clair
- Develop strategies to market and grow assets
- Create a replicable study
- Identify deficiencies and opportunities
- Aid in securing additional funding

Lake St. Clair Coastal Study

SECTORS STUDIED

- Real estate and land values
- Blue Economy industries
- Hotel/lodging/campgrounds
- Fishing/angling
- Boating/marinas
- Beaches, parks and boat launches
- Ecological restoration efforts



Lake St. Clair

Coastal Study Area

30 miles

The CSA is approx. 30 miles long

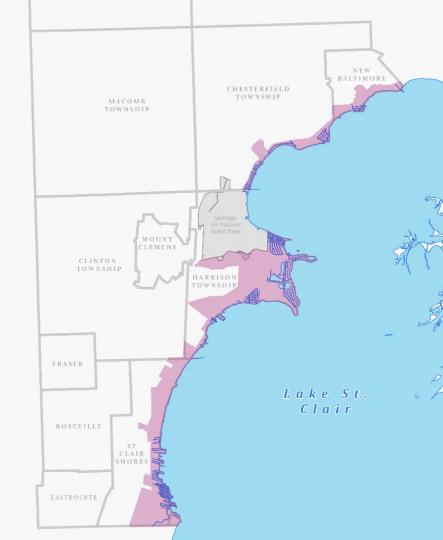
160 miles of coastline

1,009 existing businesses

12.1 square miles

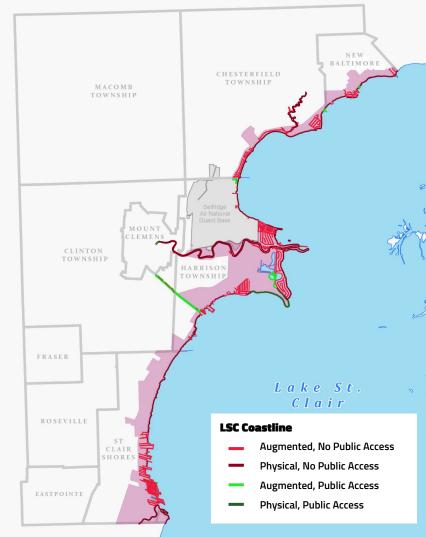
41,885 population

17M+ visits in 2022

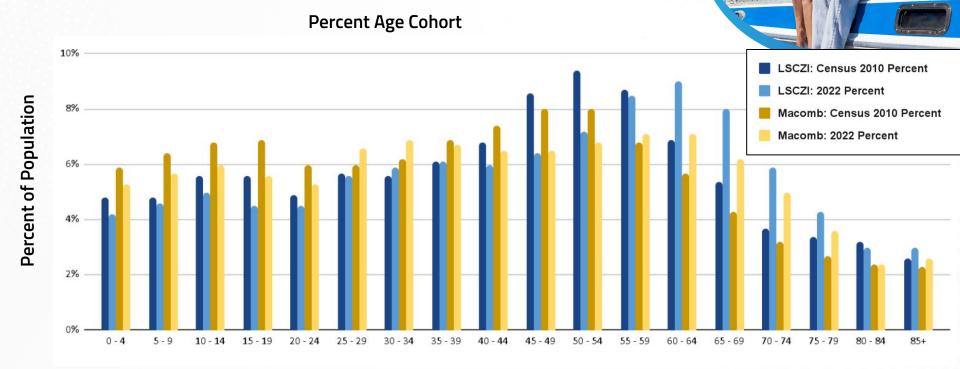


Coastal Study Area By the Numbers 160.3 miles of Lake St. Clair Coastline

- 51.4 miles of physical coastline
- 108.9 miles of augmented coastline
- 311% coastline increase with augmentation
- Augmented coastline more than doubled the publicly accessible coastline within the County



Age Distribution and Trends



ESRI Tapestry Life Modes **Segmentation of the County and Coastal Study Area**

Almost 72.5% of Coastal Area residents fall into one of 3 Life Modes

Compared to 48.9% of the County as a whole

Categories include:

- GenXurban
- Cozy Country Living
- Senior Style



Top 3 CSA Resident

Life Modes

Coastal Study Area Population

When compared to
Macomb County as a whole,
the Coastal Study Area has
a higher proportion of:

- Baby boomers
- Residents with some college or college degrees



Per capita income is 27% higher in the CSA than the rest of Macomb County

Coastal Study Area Real Estate Values



- The Coastal Study Area has 4,711 residential direct waterfront properties
- 381 of these properties are vacant land, with an average price premium of \$92,823

Coastal Study Area Real Estate Values

- Lake St. Clair proximity draws
 \$898.3M to \$975.9M in social value
- There is \$44.9M to \$48.8M in estimated value per year through residential property capitalization
 - These figures represent the nontransactional value that residents place on residing in the Coastal Study Area



Economy

- Recreation, tourism businesses produce the most sales volume
- 27% of Coastal Study Area employment is engaged in recreational industries compared with 12% for the County
- Hotel sales volume in Coastal Study Area is relatively low
- Many of the recreation expenditures in the Coastal Study Area are seasonal



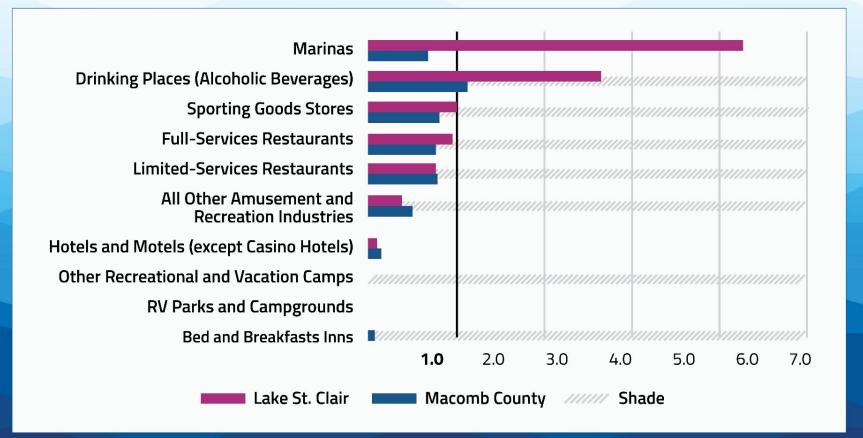


CSA employment

Recreation

Other

Comparison of Key Location Quotients

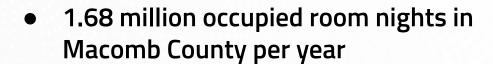


Macomb County Lodging

59 hotels/lodging

7,616 rooms

62.8% average occupancy



 863,184 estimated Coastal Study Area overnight stays, including at homes, on boats and in marinas



Macomb County Lodging

- No destination hotels/motels; only two older motels.
- Limited lodging capacity within the Coastal Study Area.
- Limited capacity to host conventions or large meetings at Macomb County lodging establishments, and none within the Coastal Study Area.
- A follow up study is being initiated to attract a destination hotel and convention facility near the water.



Waterfront Hotel: Estimated Economic Impact

- 470 regional jobs with earnings of \$16.03 million
- \$27.03 million in new income, including wages, profits and taxes
- Food and beverage, recreation and retail trade would be most impacted



TOP 10 IMPACTED INDUSTRIES

- Food & Beverage
- Other Food Services
- Rec. & Entertainment
- Retail Trade

- Lodging
- Fin. Ins. & Real Estate
- Other Transport
- Gasoline Stations
- Personal Services
- Other Real Estate

Coastal Study Area Fishing

 583,000 hours spent by recreational anglers on Lake St. Clair/Lake Erie totaling 112,000 trips

 334,026 angler hours and 208,164 fish in creel survey for Michigan's Lake Erie/LSC non-charter recreational boat fishery

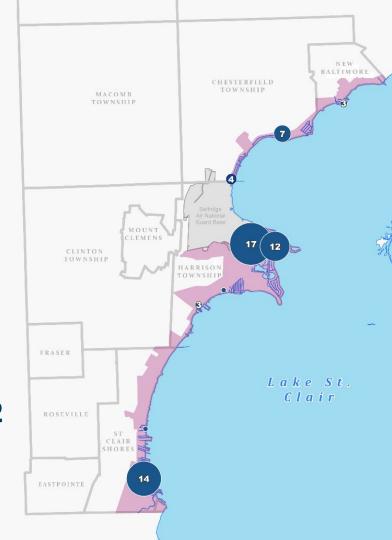
126% increase in number of state
 licensed charter fishing boats
 ++Approximately 100 fishing charters
 operated in Macomb County

	Years	Number of trips	Number of boats	
	2012	612	32	
1	2013	749	33	
	2014	808	43	
	2015	1007	56	
	2016	1048	<i>57</i>	
	2017	1030	55	
	2018	1172	63	
	2019	1512	<i>75</i>	
	2020	2233	66	
	2021	2944	79	
	2022	3329	77	

620% increase in LSC licensed charter boats since 2012

Boating

- 62 marinas
 - Many offer indoor and outdoor dry stack storage, winter storage, haul out and repairs
- 20,696 total boat slips
 - o 6,840 slips available in marinas
 - Approximately 14,000 residential slips
- Nearly 1.5M visits to marinas in 2022
 - 44% were from outside of Macomb County
 - Most Coastal Study Area marinas are at 100% occupancy and have waiting lists



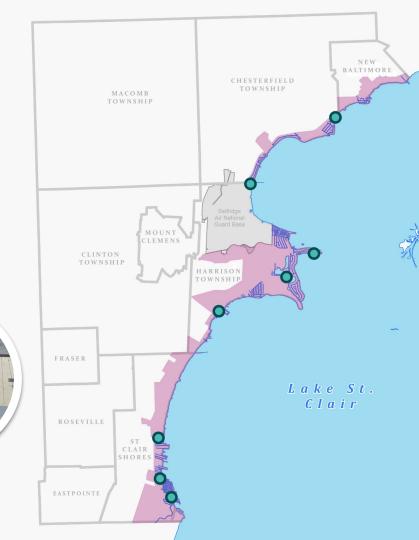
Boat Launches

8 Lake St. Clair boat launches

3 operated by the DNR which provides more than
 50 launch ramps in total

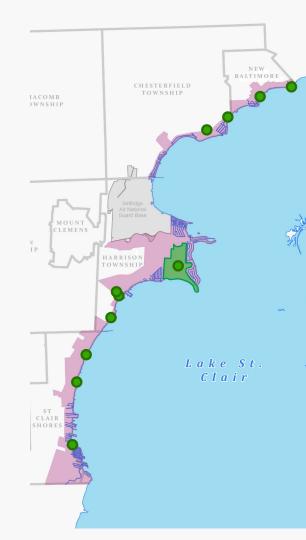
• 500,000 boat trips via DNR launches

 LSC offers paddling opportunities, including LSC coastal and Clinton River water trails



Public Parks

- 10 lakeshore parks (965 acres) operated by local communities or the HCMA
- 1.5 million combined visitors in 2022, of which 37% of those visits originated from outside Macomb County
- Recent park improvements:
 - Habitat restoration and shoreline stabilization at Brandenburg Park
 - Universally accessible kayak launch at LSC Metropark, Spillway, and Webber Paddle Park
 - New pier at Blossom Heath in Nautical Mile
 - New playground at Walter and Mary Burke Park



Shoreline and Ecological Enhancement Projects

- \$50M: Great Lakes Restoration Initiative (U.S. Congress), state, regional and philanthropic since 2010
- \$132M: Public investment in Public Works stormwater projects in Macomb County
- 5 GLRI projects at Lake St. Clair Metropark
- \$1.3M: Brandenburg Park coastal restoration
- \$1.4M: Ruedisale Park shoreline, Anchor Bay Woods
- Recently announced, \$7.5M: Public investment in Lake St. Clair fish habitat at Ford Cove



County Economic Impact of Recreational Boating and Charter Fishing

	Direct Spending	Total Employment Effect ⁹	Total Labor Income Effect ⁹	Total Output Effect ¹⁰	State and Local Tax Revenue Support ¹¹
New and Used Boat Purchases ¹	\$170 Million	420	\$27 Million	\$65.8 Million	\$6.9 Million
Boat Trip Spending ²	\$342.6 Million	2,527	\$89.8 Million	\$262 Million	\$17.0 Million
Annual Craft Spending for Registered Boats ³	\$284.3 Million	1, 819	\$110.7 Million	\$367.4 Million	\$11.9 Million
Marina Spending (winter and summer storage, repairs) ⁴	\$51.9 Million	1, 259	\$27.8 Million	\$84.5 Million	\$7.6 Million
Overnight Marina Stay Spending ⁵	\$21.8 Million	269	\$9.3 Million	\$29.6 Million	\$2.0 Million
Lake St. Clair Charter Fishing ⁶	\$3.5 Million	132	\$3.5 Million	\$10.1 Million	\$798,000
All Boat and Charter Fishing Spending ⁷	\$874.1 Million	6,426	\$268.1 Million	\$819.4 Million	\$46.2 Million

Lake St. Clair Coastal Study

IN SUMMARY

With focused development objectives and actions, Macomb County's Blue Economy can easily expand to take full advantage of the economic development potential of the region's water resources while protecting both the built and natural resources for future generations.



- Macomb County's combined Blue Economy is valued conservatively as a \$1.6B annual contribution to our local economy. (Prefessors say it actually is accrued at over \$2B annually, but not fully measurable).
- Resources to package and market Macomb County's coastal tourism, hospitality and recreational opportunities are limited,
- A large scaled chamber needs to be a champion of our valuable waterfront assets

Lake St. Clair Coastal Study NEXT STEPS

- Implement a multilateral Blue Economy strategy that includes the Chamber of Commerce
- Improve access by purchasing waterfront properties and developing structures that expand the shoreline
- Develop facilities that help residents age-in-place
- Promote business, events and amenities that support year-round recreation and tourism
- Encourage development of a lake-side resort or mixed-use hotel
- Continue expanding walking, biking and water trails

