





### A message from

#### **Mark A. Hackel Macomb County Executive**

Integrally connected to the greater-Detroit region, Macomb County is a top choice for business expansion.

Our 27 communities are business-friendly, development-ready and safe – all factors that help to keep costs low.

**New policies and programs** make now an especially good time to invest in Macomb County.

- Michigan's 6% flat corporate income tax is among the lowest in the nation and ranks in the top 15 overall.
- Michigan has ranked in the top seven states for new investment for the last three years.



# Location Advantage

- Bordering the city of Detroit
- Within 500 miles of one third of the population of the U.S. and Canada
- Connected to the Great Lakes St. Lawrence Seaway where 143 million metric tons of cargo valued at \$15.2 Billion moves every year
- Macomb County is also less than an hour away from
  - Detroit Metropolitan Airport
  - Bishop International Airport in Flint
  - Three international crossings to Canada, where more than \$250 Billion in trade crosses annually



# Location Advantage

#### **Affordable Taxes**

Macomb County maintains competitive tax rates:

- 6% corporate income tax
- 4.25% personal income tax
- 6% sales tax rate with no local sales tax

#### **Demographics**

885,642 Population\*
444,047 Labor Force
42.1 Median Age



## Business Mix

19,596 Businesses
In Macomb County

3,000+ Businesses
Certified Minority and/or
Women-Owned

\$48.9B GRP
Macomb County Gross
Regional Product in 2022



## Business Mix



#### TOP INDUSTRIES BY NUMBER OF EMPLOYEES

- 1. Manufacturing 65,396
- 2. Retail trade **43,728**
- 3. Health care and social services 42,103
- 4. Education and government 37,975
- 5. Professional services 33,266





# Business Mix

#### **TOP EMPLOYERS**

- General Motors
- Stellantis
- U.S. Army/Detroit Arsenal
- Henry Ford Health System
- Ford Motor Co.
- Ascension Health
- McLaren Macomb Health Care
- General Dynamics Land Systems

Source: Crain's Detroit Business

\* Excludes schools and local government



## Workforce Talent

444,000

Macomb County Residents in the Workforce **2M** 

Metro Detroit Residents in the Workforce



82,198
High-tech jobs

#### Macomb County's high-tech workforce includes over:

- 14,845 engineers
- 27,375 research and development specialists
- 39,978 skilled tradespeople

# Workforce Talent

#### **RANKED IN THE NATION**

Metropolitan Detroit's high-tech workforce ranks third in the nation in the number of engineers, research and development specialists and journeyed, skilled tradespeople. (Source: EMSI)

Michigan ranks second in the nation in total electrical, mechanical and industrial engineers.



# Workforce Talent

### 61% of Macomb County Residents

over the age of 25 have some college education.

### 130,000 Individuals

graduate from Michigan colleges in a full range of disciplines each year.



# Educational Support

#### 21 public schools districts

including two International Academies, along with private and charter schools

Almost 250 high school Career and Technical Education programs

- 21,000+ students enrolled
- High-tech programs advanced manufacturing, robotics, cybersecurity, information technology, digital/multimedia, public safety, drafting/design technology and many more





Macomb University Center (UC) plays host to many of Michigan's top colleges





Ferris State University















**50,000+ students** enroll each year at MCC

### #1 Economic Growth



Automotive & Mobility \$11.8B

Five-Year Growth: 8.86% (2018-2022)



**Aerospace & Defense** 

\$6.25B

Five-Year Growth: 10.64% (2018-2022)



**Automation & Robotics** 

\$4.7B

Five-Year Growth: 16.13% (2018-2022)



**Distribution & Logistics** 

\$1.63B

Five-Year Growth: 45.54% (2018-2022)



Food & Agriculture

\$287M

Five-Year Growth: 55.22% (2018-2022)

Macomb County's GDP is growing - up to \$48.9 Billion Higher than the states of Wyoming & Vermont



### Targeted Industry

## **Aerospace and Defense**

1,108

Aerospace and Defense Establishments

5,647

2022 Defense Contracts \$6.25B

Gross Regional Product

\$4.33B

2022 Defense Contracts Value

### 7.2 Location Quotient

(Military armored vehicles, tank and tank components manufactured)



- Futuramic Tool & Engineering
- General Dynamic Land Systems
- MB Aerospace
- Model & Tools Inc.
- RCO Engineering
- SAPA Transmission
- Triumph Gear Systems
- Weldaloy Products

#### Targeted Industry

**Agricultural and Food Production** 

20% of county land mass is farming (400 active farms)

\$78.8M in total products sold

### Food processors source 46.7%

from Macomb County farmers (Source: EMSI)

#### **TOP LOCAL COMPANIES:**

- Achatz Handmade Pie Co.
- Blake Farms & Hard Cider Co.
- Bosco's Pizza Co.
- Ethel's Baking Co.
- Safie Specialty Foods

Macomb County ranked in the top 5% of all counties nationwide in the dollar amount of products sold for nursery, greenhouse, floriculture and sod products. (Source: USDA Census data)



**Automation and Robotics** 

785

**Automation and Robotics Establishments** 

\$4.7B **Gross Domestic Product** 

\$6.5B

**In Export Goods** 

Global experts in automated systems and robotic assembly lines



- Fori Automation
- **KUKA Robotics**
- Paslin
- R & E Automated Systems
- Waltonen Engineering

## Targeted Industry

## **Automotive and Mobility**

\$11.8B

Gross Domestic Product in 2022

59,976

**Jobs in 2022** 

644

**Establishments** 

5.88

Location Quotient

More than \$6.9B Invested In Macomb County in the last 10 years



#### TOP LOCAL **COMPANIES:**

- AGS Automotive Systems
- Axalta Coating Systems
- Ford Motor Co.
- General Motors
- Dana Incorporated
- Stellantis
- L&L Products
- ZF North America
- Magna Seating
- Yanfeng Automotive Interiors

### Targeted Industry

## **Distribution and Logistics**

700+

**70 MILES** 

more than
15,600 workers

of rail corridor running through two major industrial corridors

\$75.6B

**County-level exports** 

The Detroit region is the sixth-largest metro in the nation for exports, and Michigan businesses export products to more than 230 countries.

(Source: Detroit Regional Partnership)



#### TOP LOCAL **COMPANIES**:

- Amazon
- Central Transport
- Home Depot Distribution Center
- Midwest Freight Systems Corp.
- Palogix Supply Chain Services LLC
- Universal Logistics Holdings Inc.

## RecentINVESTMENT



\$587 million total investment and 3,055 total jobs (new and retained) in 2022



\$121M



\$96.12M



\$91M



\$56.1M



\$31.3M



**\$30M** 



\$27.7M



\$27M



\$20M



**\$18M** 

Why Make Macomb Your Home?

355,946

Households
Average size 2.47

\$238,993

Average Home value 70.6%

Of county homes are owner occupied

\$69,768

Median Household Income 16.7% of income is for mortgage

22,000 new housing permits have been issued since 2010. Consistently one of Michigan's fastest-growing counties.

(2022 ESRI data

# Quality of Life

From neighborhood playgrounds to expansive parkland, there are more than 215 parks covering 17,500 acres of recreational land in Macomb County.

Home to three of the 13 HCMA Metroparks

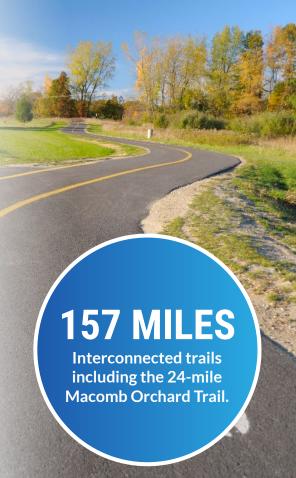
- Stony Creek
- Wolcott Mill
- Lake St. Clair

And Michigan's 900-acre Wetzel Recreation Area

More than 30 spectacular golf courses







# Quality of Life

#### Cost of Living Index 96.2

10th lowest cost of living in the nation among large counties.

#### **Land of Opportunity**

1 in 9 residents of Macomb County are foreign born.

#### Access to Lake St. Clair

Six public beaches

32 miles of shoreline



# Quality of Life

More than 1,258 restaurants offer a tantalizing array of tastes that complement our rich ethnic diversity.

From boutique to big box, opportunities for retail therapy abound. There are 2,564 retail establishments in Macomb.

Jimmy John's Field is home to the United Shore Professional Baseball League













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